

3Q 2023 Quarterly Earnings

October 27, 2023

DISCLAIMER

The financial information in this document is based on K-IFRS.

As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

Income Statements

(Unit : Wb)

					Growth Rate(%)				
					3Q'22	2Q'23	3Q'23	YoY	QoQ
S	a	l	e	s	621.8	648.7	645.4	4	-1
G				P	152.4	154.3	150.6	-1	-2
				(%)	25	24	23		
O				P	55.5	54.6	53.5	-3	-2
				(%)	9	8	8		
E	B	I	T	D A	98.4	98.0	97.3	-1	-1
				(%)	16	15	15		
R				P	55.9	54.2	55.2	-1	2
				(%)	9	8	9		
N				P	41.9	41.0	42.5	1	4
				(%)	7	6	7		

Sales Breakdown

(Unit : Wb)

			3Q'22	2Q'23	3Q'23	Growth Rate(%)	
						YoY	QoQ
Security Service	Security Service & Product Sales	Alarm / Information / IoT Security	284.2	296.8	300.9	6	1
		Product Sales * One-off sales	24.6	26.5	30.3	23	14
	Internal Transaction		(3.7)	(4.0)	(4.0)		
	Sum		305.1	319.3	327.2	7	2
Infra Service	Building Management	Service Revenue	173.1	182.1	169.4	-2	-7
	Security Service & Product Sales	Integrated Security	116.6	117.5	116.1	-	-1
		Product Sales * System Integration (SI)	70.3	71.4	73.4	4	3
	Internal Transaction		(46.8)	(45.1)	(44.3)		
Sum		313.2	325.9	314.6	-	-3	
Others		3.5	3.5	3.6	3	3	
Total Revenue		621.8	648.7	645.4	4	-1	

Balance Sheets

(Unit : Wb)

	FY '22	3Q '23	Growth Rate(%)
Assets	2,075.7	2,122.2	2
Liabilities	552.7	551.1	-
Equities	1,523.0	1,571.1	3

	FY '22	3Q '23	Growth Rate(%p,%)
ROE(Return On Equity)(%)	10	11	1
Profit(Net Profit/Sales)(%)	6.1	6.8	1
Assets Turnover(Sales/Assets)(x)	1.22	1.22	-
Leverage(Assets/Equities)(x)	1.37	1.36	-1